

Quotation for catamaran BALI 4.2 - Tarif A-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

BALI 4.2 equipped with 2x30 hp Yanmar engines	BALI 4.2	
	Tarif H.T.	Montant H.T.
cabins - 3 heads - 2 showers version	424.780 €	424.780 €
cabins - 3 heads - 3 showers version	425.780 €	
cabins - 4 heads - 2 central showers version	421.890 €	
cabins - 4 heads - 4 showers version	423.830 €	

Specifications Pack	Pack Excellence	
Freshwater purifying filter		X
Combined battery charger 70 Amp - Inverter 12V/230V - 1600VA		X
Extra service batteries of 130 amp		X
Battery controller		X
Refrigerator freezer 336L with chilled water		X
Electrical winch (mainsail halyards, solent sheet, mainsheet, reefs and davits)		X
Automatic first and second reef		X
Stainless Steel pulpits with seats and solid hand rails		X
Electric windlass 1000W		X
Salon manual tilting bay/door mechanically assisted by pneumatic struts		X
Port and starboard sliding windows		X
Salon courtesy lighting		X
Extra Fresh water tank of 400L for a total capacity of 860L		X
Extra fuel tank of 320L for a total capacity of 640L		X
Gas oven		X
High cupboards in kitchen		X
Forward cockpit cushions (seats and backrests)		X
Helmsman seat cushions (seat and backrest)		X
Seats for aft bench (seats and backrests)		X
Engine room & locker hatches on gaz struts		X
Davit with system allowing electrical lift of the dinghy		X
Comfortable swim ladder with large handles and teak steps		X
Hot and cold cockpit shower		X
Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63		X
3 layers of antifouling with Epoxy base coat		X
Safety equipment for 8 with Life-raft (without EPIRB and flares)		X
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		X
Total pack excellence	53.530 €	53.530 €

OPTIONS

PACK ELEGANCE		
Fulls : padded headbands and headboards, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, padded salon upholstery with armrests, electric rear bay lift system assisted by hydraulic cylinders		
Total pack ELEGANCE	9.240 €	

Rigging - Sails		
Lazy bag and UV protection for sail in taupe color. Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack		
	3.380 €	

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square top reinforced Dacron full-batten Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jack	5.140 €	
iradial Code 0 (63m²) with non-rotation cable	5.300 €	
symmetric spinnaker 1,5oz (102m²)	4.650 €	
uminum V boom with LED lighting	11.260 €	
ode 0 rigging : bow spirit, furler, bobstays, blocks & deck fittings	5.810 €	
spinnaker rigging : bowsprit, halyard, sheets, deck fittings & blocks (not necessary if code 0 gear ordered)	3.750 €	
extra winch on portside for gennaker sheet, Code 0 or spinnaker	1.170 €	
last in 2 parts	1.450 €	

Mechanics - Safety Equipment

Yanmar 45 hp 4 cylinder engines instead of the 30 hp 3 cylinder	4.920 €	
Kit of two additional alternators 12V 125A	4.540 €	
Pair of 3 blades folding propellers	2.750 €	
ANAN Genset generator 7KW 50hz with soundshield and remote control 230V	22.560 €	
ANAN Genset generator 9KW 60hz with soundshield and remote control 120V	23.590 €	
Kit solar panels : 4 x 100W panels (400W)	4.980 €	
Primary 120V electrical system instead of 230V (with boiler, bat. charger, outlets, converter) and pre-installation of electrical connections coffee machine, microwave, TV, washing machine and dishwasher)	3.380 €	
Remote control with chain counter at helm station	1.080 €	
Extra for Safety equipment for 10 instead 8 with Life-raft (without EPIRB)	990 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2.560 €	

Comfort

Reverse cycle aircond. in hulls (3 cabins version) 230V/50 Hz	23.260 €	
Reverse cycle aircond. in hulls (4 cabins version) 230V/50 Hz	25.870 €	
Reverse cycle aircond. in hulls (3 cabins version) 120V/60 Hz	25.200 €	
Reverse cycle aircond. in hulls (4 cabins version) 120V/60 Hz	26.500 €	
Both hulls AC options don't include AC for salon		
Reverse cycle aircond. in salon 230V/50Hz	12.320 €	
Reverse cycle aircond. in salon 120V/60Hz	13.760 €	
Tilting forward windows with locking system in open position	1.950 €	
Central heating system in hulls and salon	12.350 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.270 €	
Watermaker 230V 240L/H (required genset)	18.220 €	
Watermaker 120V 240L/H (required genset)	19.910 €	
Large model freshwater electric toilet (specify number and location)	1.070 €	
Sea water pump at galley & anchor	1.460 €	
Fan per cabin and forepeak (specify nbr according to chosen version and location)	180 €	

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Electric tilting door lift	3.940 €	
Dish washer for 6 under sink 230V	1.710 €	
Hot holders on burner cooking	150 €	
Micro-wave oven 230V	670 €	
1kg washing machine integrated in the bathroom furniture (3 cabins version) 230V	1.820 €	
1,5kg/1,5kg washer-dryer machine integrated in the bathroom furniture (3 cabins version) 230V	1.920 €	

Interior setup

Portside forepeak layout (shower and head)	4.980 €	
Access from forward cabin to portside forepeak (for 4 cabins Version only) (incompatible with shower in the forepeak)	1.150 €	
Starboard forepeak layout (mattress, blackout curtain and porthole)	2.930 €	
Access from forward cabin to starboard forepeak	1.150 €	
Opening porthole between steering station and saloon	670 €	
Blackout pleated blinds 3 cabins version (colour : ecru)	2.240 €	
Blackout pleated blinds 4 cabins version (colour : ecru)	2.240 €	
Mosquito screens for portholes in cabins 3 cabins version	1.550 €	
Mosquito screens for portholes in cabins 4 cabins version	1.650 €	
Safe box under aft portside berth	1.100 €	
Bar integrated in salon table with reversible tray : already included in Elegance pack (incompatible with convertible salon table)	860 €	
Club corner instead of daybed (two armchairs and a mini-bar)	2.600 €	
Convertible saloon table for double berth (cushions included)	2.850 €	
Folding seat to be used for saloon/cockpit (specify nbr)	280 €	
Ottoman seat (with storage and cushion)	850 €	
Carpet in cabins 3 cabins version	1.660 €	
Carpet in cabins 4 cabins version	1.700 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
Certified organic mattress cover, MONA LISON branded	on demand	

Upholstery color

Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	680 €	
Indoor and outdoor upholstery color Pebble	680 €	

Exterior setup

Canvas helm station Bimini in Taupe color	3.490 €	
Forward cockpit removable table	1.430 €	
Enclosure for helm station Bimini in Taupe color	2.330 €	

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Sun awning for forward cockpit in Taupe color	2.180 €	
Sun awning for aft cockpit in Taupe color	1.550 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1.940 €	
Set of protection for steering console Taupe	730 €	
Set of folding sun loungers for the front deck	2.970 €	
Maxi transat cushions on flybridge	1.410 €	
Flybridge sunbathing cushions (with backrests)	2.960 €	
4 big comfortable pillows	1.520 €	
Front cockpit and transoms courtesy lighting	2.080 €	
Permanent transom protection	680 €	
Stern spring cleats	530 €	
Polywood outboard engine bracket on aft beam	540 €	
Foldable composite Gangway 2,20m with bag & female deck fitting	2.230 €	
LED submarine lighting blue under each transom (4 spots)	4.610 €	
Plancha with gas installation	1.960 €	
Natural teak on rear platform, aft cockpit and transom	9.960 €	
Natural teak on forward cockpit	3.760 €	
Natural teak fly and access steps to fly	4.560 €	
Covering	on demand	
Mooring 2,80m without console + 5hp outboard engine installed on davits	8.950 €	

Electronics - Hifi

Raymarine Electronic Pack 2 instead Pack 1 : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen XIOM 12" at steering station	8.780 €	
Southern hemisphere compass	70 €	
Hifi Radio Fusion 4 HP bluetooth (Salon & Foredeck)	1.110 €	
Vifi Antenna	1.670 €	
VHF backup antenna on masthead	310 €	
Radar Raymarine with bracket	4.440 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	870 €	
TV Led screen in saloon (french channels)	2.040 €	
Raymarine remote control for automatic pilot	1.100 €	

Commissioning - Handing over

Total Price of the Boat with packs & options		478.310 €
Dealer discount		
Extra discount		

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After sales contribution		
Total discount		
Trucking, commissioning, anchor set 20kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings and one day hand over (net price)	11.450 €	
Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO- France) (net price)	6.090 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	6.090 €	
Cost of 4 shipping craddles (mandatory for shipping)	5.070 €	
Boat ready to go (net price)	1.790 €	
Fees for owners belongings treatment	1.550 €	
Custom export formalities fees	290 €	
Custom cargo export formalities fees	370 €	
Postille fees	290 €	
VTR fees	290 €	
2L fees	290 €	
Net price Ex VAT		478.310 €

These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.