

Quotation for catamaran BALI 4.8 - Tarif A-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN) :

BALI 4.8 equipped with 2x45 hp Yanmar engines

BALI 4.8

	Tarif H.T.	Montant H.T.
1 3 cabins (2 starboard + 1 portside) - 3 heads version	729.340 €	729.340 €
4 cabins (2 starboard + 2 portside) - 4 heads version	727.670 €	
4 cabins (3 starboard + 1 portside) - 3 heads version	733.820 €	
5 cabins (2 starboard + 3 portside) - 5 heads version	745.580 €	
6 cabins (3 starboard + 3 portside) - 6 heads version	756.820 €	

Specifications Pack

Pack Excellence

Freshwater purifying filter		x
Combined battery charger 80 amp - Inverter 12V (or 24V)/230V - 2000VA		x
2 extra service batteries of 12V - 130 amp		x
Battery controller		x
House fridge freezer (615L) with chilled water, ice maker and dedicated inverter		x
Indirect lighting in saloon/cockpit and cabins		x
Forward cockpit and transom courtesy lighting		x
Mainsail electrical winch		x
Lifting system for dinghy		x
Electric windlass 1700W		x
Extra fuel tank of 400L for a total capacity of 1000L		x
Extra Fresh water tank of 400L for a total capacity of 1000L		x
Hot and cold cockpit shower		x
Comfortable swim ladder with large handles and teak steps		x
Gaz oven		x
Saloon tilting bay/door electrically assisted by hydraulic struts		x
Engine room & locker hatches on gaz struts		x
Helmstation seat cushions (seat and backrest)		x
Forward cockpit cushions (seats and backrests)		x
Seats for aft bench (seats and backrests)		x
2 layers of antifouling with Epoxy base coat		x
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1 Total pack excellence	63.840 €	63.840 €

OPTIONS

Pack ELEGANCE

Hulls : padded headbands and headboards, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites

Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, padded salon upholstery with armrests

Total pack ELEGANCE

9.980 €

Rigging - Sails

Lazy bag and UV protection for sail in taupe color

Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack

3.900 €

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Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	5.850 €	
Triradial Code 0 (96m ²) with anti-rotation cable	7.160 €	
Asymetric spinnaker + sheets	6.500 €	
Aluminum V boom with LED lighting	12.340 €	
Code 0 rigging : bow spirit ,furler,bobstays, blocks & deck fitting	7.310 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	5.170 €	
2 manual winches for head sails	3.700 €	
2 electric winches for head sails	7.980 €	
Electric winch for solent	2.940 €	
Mast in 2 parts	1.490 €	

Mechanics - Safety Equipment

2 x Yanmar 57 hp instead of Yanmar 45hp	5.740 €	
Kit of two additional alternators 12V 125A	4.540 €	
ZF electric controls instead of cable motor controls	10.870 €	
Pair of 3 blades folding propellers	3.280 €	
Electric bow thruster with tunnel	12.410 €	
ONAN Genset generator 7KW 50Hz with soundshield and remote control 230V	22.560 €	
ONAN Genset generator 11KW 50Hz with soundshield and remote control 230V	26.630 €	
ONAN Genset generator 9KW 60Hz with soundshield and remote control 120V	23.590 €	
ONAN Genset generator 13,5KW 60Hz with soundshield and remote control 120V	28.710 €	
Kit solar panels (500W) : 5 x 100W panels	6.170 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	4.610 €	
Remote control with chain counter at helm station	1.080 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5.610 €	
Safety equipment for 10 with Life-raft (without EPIRB)	6.320 €	
Safety equipment for 12 with Life-raft (without EPIRB)	6.510 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.410 €	

Comfort

Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	30.150 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 230V/50Hz	32.240 €	
Reverse cycle aircond. in hulls (4 cabins version : 3 starboard + 1 portside) 230V/50Hz	32.240 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 230V/50Hz	33.850 €	
Reverse cycle aircond. in hulls (6 cabins version) 230V/50Hz	37.350 €	
Reverse cycle aircond. in salon 230V/50Hz (needs option aircond. in hulls)	13.900 €	
Supplement 230V/60Hz aircond. (US & Japan)	2.080 €	
Tilting forward windows with locking system in open position	2.160 €	
Central heating system in hulls and salon (incompatible with aircond. option)	on demand	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.270 €	

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Watermaker 230V 240L/H (needs genset)	18.220 €	
Watermaker 120V 240L/H (needs genset)	19.910 €	
Large model freshwater electric toilet (specify number and location)	1.070 €	
Sea water pump at galley & anchor	1.460 €	
1 fan per cabin and forepeak (specify according to chosen version)	180 €	
Dish-washer for 9 sets 230V	2.400 €	
Micro-wave oven 230V	670 €	
4 burners cooking hob in glass and large capacity oven instead of standard size	1.390 €	
Pot holders on burner cooking	170 €	
6 kg washer-dryer 230V (3 or 4 cabins/owners version)	2.370 €	

Interior setup

Portside forepeak layout (shower, head and porthole)	5.150 €	
Starboard forepeak layout (berth, porthole and blackout curtain)	3.180 €	
Shower cabin in forepeak portside for 5 cabins version (incompatible with forepeak layout)	4.800 €	
Shower cabin in forepeak starboard for 4 cabins version (incompatible with forepeak layout)	4.800 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (3 cabins version)	6.260 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : 2 starboard + 2 portside)	6.260 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : 3 starboard + 1 portside)	6.260 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version : 2 starboard + 3 portside)	6.440 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (6 cabins version)	6.640 €	
Mosquito screens for portholes (3 cabins version)	1.910 €	
Mosquito screens for portholes (4 cabins version : 2 starboard + 2 portside)	1.910 €	
Mosquito screens for portholes (4 cabins version : 3 starboard + 1 portside)	1.910 €	
Mosquito screens for portholes (5 cabins version : 2 starboard + 3 portside)	2.070 €	
Mosquito screens for portholes (6 cabins version)	2.290 €	
Safe box	1.100 €	
Elastomere box spring (3 cabins version)	1.280 €	
Elastomere box spring (4 cabins version : 2 starboard + 2 portside)	1.710 €	
Elastomere box spring (4 cabins version : 3 starboard + 1 portside)	2.020 €	
Elastomere box spring (5 cabins version : 2 starboard + 3 portside)	2.070 €	
Elastomere box spring (6 cabins version)	2.480 €	
Saloon table convertible in coffee table (two telescopic feet)	8.910 €	
Folding seat to be used for saloon/cockpit (specify nbr)	280 €	
3-seater central sliding bench with storage and cushions	3.530 €	
Bar integrated in salon table with reversible tray : already included in Elegance pack (incompatible with convertible salon table)	1.030 €	
Club corner instead of daybed (two armchairs and a mini-bar)	3.060 €	
Carpet in cabins (3 cabins version)	2.770 €	
Carpet in cabins (4 cabins version : 2 starboard + 2 portside)	2.900 €	
Carpet in cabins (4 cabins version : 3 starboard + 1 portside)	3.120 €	
Carpet in cabins (5 cabins version : 2 starboard + 3 portside)	3.280 €	

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Carpet in cabins (6 cabins version)	3.640 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
Certified organic mattress cover, MONA LISON branded	on demand	

Upholstery color

Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	680 €	
Indoor and outdoor upholstery color Pebble	680 €	

Exterior setup

Hard top with plexi panels and led lights	48.470 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail) in Taupe color	17.240 €	
Flybridge upholstery (cushions : seats and backrests)	4.830 €	
Flybridge table with 2 telescopic legs	1.940 €	
Forward cockpit fixed table	3.480 €	
Transparent (crystal PVC) and taupe canva kit for flybridge closure (hard top option obligatory)	6.030 €	
Transparent (crystal PVC) and taupe canva kit for flybridge closure (large bimini option obligatory)	6.600 €	
Sun awning color Taupe for forward cockpit + topping lift	5.330 €	
Aft color Taupe cockpit sun awning	1.760 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.450 €	
Set of protection for steering console Taupe	720 €	
Set of folding sun loungers foredeck	3.720 €	
Flybridge sunbathing cushions (with backrests)	3.290 €	
4 big comfortable pillows	1.520 €	
Natural teak on rear platform, aft cockpit and transom	17.730 €	
Natural teak on forward cockpit	5.630 €	
Natural teak fly and access steps to fly	7.170 €	
Covering	on demand	
Permanent transom protection	770 €	
Stern spring cleats (option incompatible with hydraulic rear platform)	530 €	
Polywood outboard engine bracket on aft beam	540 €	
Foldable composite gangway 2,80m with stanchions, bag & female deck fitting	3.650 €	
LED submarine lighting blue under each transom (4 spots)	4.640 €	
Plancha with gas installation	1.960 €	
Electrical davit	4.190 €	
Hydraulic aft platform	48.870 €	
3,40m hypalon dinghy (max size) without console + outboard 20 hp + slings	14.180 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	970 €	

Electronics - Hifi

Southern hemisphere compass	70 €	
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Hifi Radio Fusion 6HP bluetooth (salon, flybridge and front cockpit)	2.150 €
Wifi Antenna	1.670 €
VHF backup antenna on masthead	300 €
Radar Raymarine with bracket	4.440 €
1 Camera under portside spreader	2.160 €
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	870 €
TV Led screen in saloon with electrical lift and TV antenna	5.020 €
Raymarine remote control for automatic pilot	1.100 €

Commissioning - Handing over

Total Price of the Boat with packs & options		793.180 €
Dealer discount		
Extra discount		
After sales contribution		
Total discount		
Commissioning in Canet (France), with anchor set 40kg and 70ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price)	13.670 €	
Kit of 4 shipping craddles (mandatory for shipping)	6.800 €	
Pack ready to go (net price)	2.380 €	
Fees for owners belongings treatment	1.560 €	
Custom export formalities fees	290 €	
Custom cargo export formalities fees	370 €	
Apostille fees	290 €	
ATR fees	290 €	
T2L fees	290 €	
Net price Ex VAT		793.180 €

These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.