

Quotation for catamaran BALI 4.6 - Tarif A-2023



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN):

BALI 4.6 equipped with 2x45 hp Yanmar engines

BALI 4.6

	Tarif H.T.	Montant H.T.
1 3 cabins (1 starboard + 2 portside) - 3 heads version	564.700 €	564.700 €
4 cabins (2 starboard + 2 portside) - 4 heads version	563.420 €	
4 cabins (1 starboard + 3 portside) - 3 heads version	569.470 €	
5 cabins (2 starboard + 3 portside) - 4 heads version	578.630 €	

Specifications Pack

Pack Excellence

Freshwater purifying filter		x
Combined battery charger 80 amp - Inverter 12V (or 24V)/230V - 2000VA		x
2 extra service batteries of 12V - 130 amp		x
Battery controller		x
House fridge freezer (615L) with chilled water, ice maker and dedicated inverter		x
Indirect lighting in cabins		x
Forward cockpit and transom courtesy lighting		x
Mainsail electrical winch		x
Lifting system for dinghy		x
Electric windlass 1500W		x
Hot and cold cockpit shower		x
Comfortable swim ladder with large handles and teak steps		x
Extra fuel tank of 400L for a total capacity of 800L		x
Extra Fresh water tank of 400L for a total capacity of 860L		x
Gaz oven		x
Saloon tilting bay/door electrically assisted by hydraulic struts		x
Engine room & locker hatches on gaz struts		x
Helm station seat cushions (seat and backrest)		x
Forward cockpit cushions (seats and backrests)		x
Seats for aft bench (seats and backrests)		x
2 layers of antifouling with Epoxy base coat		x
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1 Total pack excellence	58.360 €	58.360 €

OPTIONS

Pack ELEGANCE

Hulls : padded headbands and headboards, indirect lighting headband, design applies, chrome plated polished reading lights, magazines pockets master suites

Salon : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, padded salon upholstery with armrests

Total pack ELEGANCE	9.860 €	
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Rigging - Sails

# Lazy bag and UV protection for sail in taupe color		
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.780 €	
Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	5.140 €	

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Triradial Code 0 (80m ²) with anti-rotation cable	6.680 €	
Asymetric spinnaker + sheets	6.190 €	
Aluminum V boom with LED lighting	11.550 €	
Code 0 rigging : bow spirit, furler, bobstays, blocks & deck fitting	7.150 €	
Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	4.640 €	
2 winches for head sails	2.920 €	
2 Electric winches for head sails	6.160 €	
Electric winch for solent	2.930 €	
Mast in 2 parts	1.490 €	

Mecanics - Safety Equipment

2 x Yanmar 57hp instead of Yanmar 45hp	5.740 €	
Kit of two additional alternators 12V 125A	4.540 €	
ZF electric controls instead of cable motor controls	10.350 €	
Pair of 3 blades folding propellers	3.280 €	
ONAN Genset generator 7KW 50hz with soundshield and remote control 230V	22.560 €	
ONAN Genset generator 11KW 50hz with soundshield and remote control 230V	26.630 €	
ONAN Genset generator 9KW 60hz with soundshield and remote control 120V	23.590 €	
ONAN Genset generator 13,5KW 60hz with soundshield and remote control 120V	28.710 €	
Kit solar panels : 5 x 100W panels (500W)	4.980 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	4.060 €	
Remote control with chain counter at helm station	1.080 €	
Safety equipment for 8 with Life-raft (without EPIRB)	5.600 €	
Safety equipment for 10 with Life-raft (without EPIRB)	6.320 €	
Safety equipment for 12 with Life-raft (without EPIRB)	6.510 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	3.090 €	

Comfort

Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	27.150 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 230V/50Hz	30.670 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 230V/50Hz	30.670 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 230V/50Hz	31.550 €	
Reverse cycle aircond. in salon 230V/50Hz (needs option aircond. in hulls)	13.560 €	
Reverse cycle aircond. in hulls (3 cabins version) 120V/60Hz	29.100 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 120V/60Hz	34.290 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 120V/60Hz	34.290 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 120V/60Hz	35.180 €	
Reverse cycle aircond. in salon 120V/60Hz (needs option aircond. in hulls)	16.480 €	
Tilting forward windows with locking system in open position	2.160 €	
Central heating system in hulls and salon (incompatible with aircond. option)	12.850 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	14.270 €	

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Watermaker 230V 240L/H (required genset)	18.220 €	
Watermaker 120V 240L/H (required genset)	19.910 €	
Large model freshwater electric toilet (specify number and location)	1.070 €	
sea water pump at galley & anchor	1.460 €	
1 fan per cabin and forepeak (specify according to choosen version)	180 €	
Dish-washer for 9 sets 230V	2.400 €	
Micro-wave oven 230V	670 €	
4 burners cooking hob in glass and large capacity oven instead of standard size	1.390 €	
Pot holders on burner cooking	170 €	
3kg/1,5kg washer-dryer machine integrated in furniture bathroom 230V, for owner's version 3 and 4 cabins	1.960 €	
6kg/1,5kg washer-dryer machine integrated in furniture bathroom 230V, for owner's version 3 and 4 cabins	2.370 €	

Interior setup

Portside forepeak layout (shower and head)	5.150 €	
Access from forward cabin to portside forepeak (incompatible with the forepeak)	1.140 €	
Starboard forepeak layout (matress, blackout curtain and porthole)	3.030 €	
Access from forward cabin to starboard forepeak (except owner's hull)	1.140 €	
Plexiglass blackout pleated blinds, porthole floats (3 cabins version)	5.890 €	
Plexiglass blackout pleated blinds, porthole floats (4 cabins version : 2 starboard + 2 portside)	5.890 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : 1 starboard + 3 portside)	5.890 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version : 2 starboard + 3 portside)	6.050 €	
Mosquito screens for portholes (3 cabins version)	1.910 €	
Mosquito screens for portholes (4 cabins version : 2 starboard + 2 portside)	1.910 €	
Mosquito screens for portholes (4 cabins version : 1 starboard + 3 portside)	1.910 €	
Mosquito screens for portholes (5 cabins version : 2 starboard + 3 portside)	2.030 €	
Safe box	1.100 €	
Elastomere box spring for (3 cabins version)	1.280 €	
Elastomere box spring (4 cabins version : 2 starboard + 2 portside)	1.710 €	
Elastomere box spring (4 cabins version : 1 starboard + 3 portside)	2.020 €	
Elastomere box spring (5 cabins version : 2 starboard + 3 portside)	2.070 €	
Club corner instead of daybed (two armchairs and a mini-bar)	2.890 €	
Integrated bar in saloon table with reversibile tray (incompatible with saloon table convertible)	1.010 €	
Saloon table convertible in coffee table (two telescopic feet)	8.900 €	
Fixed saloon seat with storage and cushions	3.360 €	
Folding seat to be used for saloon/cockpit (specify nbr)	280 €	
Carpet in cabins (3 cabins version)	2.540 €	
Carpet in cabins (4 cabins version : 2 starboard + 2 portside)	2.690 €	
Carpet in cabins (4 cabins version : 1 starboard + 3 portside)	2.760 €	
Carpet in cabins (5 cabins version : 2 starboard + 3 portside)	2.950 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
Certified organic mattress cover, MONA LISON branded	on demand	

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Upholstery color

Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	680 €	
Indoor and outdoor upholstery color Pebble	680 €	

Exterior setup

Hard top with plexi panels and led lights	47.470 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail) in Taupe color	16.180 €	
Forward cockpit fixed table	3.390 €	
Flybridge upholstery (cushions : seats and backrests)	4.240 €	
Flybridge table with telescopic leg	1.500 €	
Transparent (crystal PVC) and taupe canva kit for flybridge closure (hard top option obligatory)	5.320 €	
Transparent (crystal PVC) and taupe canva kit for flybridge closure (large bimini option obligatory)	6.250 €	
Sun awning in Taupe color for forward cockpit + topping lift	5.330 €	
Aft in Taupe color cockpit sun awning	1.760 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.380 €	
Set of protection for steering console in Taupe color	720 €	
Set of folding sun loungers foredeck	3.190 €	
Flybridge sunbathing cushions (with backrests)	3.630 €	
4 big comfortable pillows	1.520 €	
Natural teak on rear platform, aft cockpit and transom	12.820 €	
Natural teak on forward cockpit	4.600 €	
Natural teak fly and access steps to fly	5.810 €	
Covering	on demand	
Permanent transom protection	740 €	
Stern spring cleats	530 €	
Polywood outbord engine bracket on aft beam	540 €	
Foldable composite gangway 2,60m with stanchions, bag & female deck fitting	2.960 €	
LED submarine lighting blue under each transom (4 spots)	4.640 €	
Plancha with gas installation	1.960 €	
Electrical davit	4.190 €	
3,40m hypalon dinghy (max size) without console + outboard 20hp Honda + slings	14.180 €	
Set up when dinghy provided by the owner (max load equipped 150kg)	970 €	

Electronics - Hifi

Southern hemisphere compass	70 €	
Hifi Radio Fusion 6 HP bluetooth (salon, flybridge and front cockpit)	2.150 €	
Wifi Antenna	1.670 €	
VHF backup antenna on masthead	300 €	
Radar Raymarine with bracket	4.440 €	

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1 Camera under portside spreader	2.160 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	870 €	
TV Led screen in saloon with electrical lift and TV antenna	5.020 €	
Raymarine remote control for automatic pilot	1.100 €	

Commissioning - Handing over

Total Price of the Boat with packs & options		623.060 €
Dealer discount		
Extra discount		
After sales contribution		
Total discount		
Transport, commissioning in Marans (France), with anchor set 32 KG and 70 ml Ø10 chain, 6 fenders and 4 moorings, anchor bridle, one day hand over and 7 days dockspace, net price	13.550 €	
Kit of 4 shipping craddles (mandatory for shipping)	6.800 €	
Fees for owners belongings treatment	1.560 €	
Custom export formalities fees	290 €	
Custom cargo export formalities fees	370 €	
Apostille fees	290 €	
ATR fees	290 €	
T2L fees	290 €	
Net price Ex VAT		623.060 €

These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.