

# Quotation for catamaran BALI 4.4 - Tarif A-2023



DATE :  
 Owner :  
 Name of the boat :  
 Home port :  
 Serial Number :  
 Date of delivery :  
 Technical language (FR / EN) :

<i>BALI 4.4 equipped with 2x45 hp Yanmar engines</i>		<b>BALI 4.4</b>	
		Tarif H.T.	Montant H.T.
1	<b>3 cabins</b> (1 portside + 2 starboard) - <b>3 heads version</b>	518.520 €	518.520 €
	<b>4 cabins</b> (2 portside + 2 starboard) - <b>4 heads version</b>	516.770 €	

<b>Specifications Pack</b>		<b>Pack Excellence</b>	
	Freshwater purifying filter		x
	Combined battery charger 80 Amp - Inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	Indirect lighting in cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1000W		x
	Salon manual tilting bay/door mechanically assisted by pneumatic struts		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Extra fuel tank of 400L for a total capacity of 800L		x
	Extra Fresh water tank of 400L for a total capacity of 860L		x
	Gaz oven		x
	Engine room & locker hatches on gaz struts		x
	Helmstation seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	<b>Total pack excellence</b>	<b>56.210 €</b>	<b>56.210 €</b>

## OPTIONS

<b>Pack ELEGANCE</b>			
	<b>Hulls</b> : padded headbands and headboards, indirect lighting headband, design applies, chrome plated polished reading lights, magazines pockets master suites		
	<b>Salon</b> : chart table reading light in leather, folding seat for chart table, salon table with bar, design standing lights with dimmer, padded salon upholstery with armrests, electric rear bay lift system assisted by hydraulic cylinders		
	<b>Total pack ELEGANCE</b>	<b>9.780 €</b>	

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### # Rigging - Sails

#	Description	Price (€)
#	<b>Lazy bag and UV protection for sail in taupe color</b>	
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.700 €
	Square top reinforced Dacron fully-battened Mainsail with specific ffiting & Solent with UV protection + Lazy-Bag & Lazy-Jacks	5.040 €
	Triradial Code 0 (74m²) with anti-rotation cable	5.980 €
	Asymetric spinaker + sheets	5.450 €
	Aluminum V boom with LED lighting	11.430 €
	Code 0 rigging : bow spirit, furler, bobstays, blocks & deck fitting	6.840 €
	Spinnaker rigging : bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	4.490 €
	1 manual winch for head sails	2.920 €
	1 Electric winch for head sails	6.160 €
	Electric winch for solent	2.930 €
	Mast in 2 parts	1.490 €

### # Mecanics - Safety Equipment

	2 x Yanmar 57 hp instead of Yanmar 40hp	5.740 €
	Kit of two additional alternators 12V 125A	4.540 €
	ZF electric controls instead of cable motor controls	10.350 €
	Pair of 3 blades folding propellers	3.120 €
	ONAN Genset generator <b>7KW 50hz</b> with soundshield and remote control <b>230V</b>	22.560 €
	ONAN Genset generator <b>11KW 50hz</b> with soundshield and remote control <b>230V</b>	26.630 €
	ONAN Genset generator <b>9KW 60hz</b> with soundshield and remote control <b>120V</b>	23.590 €
	ONAN Genset generator <b>13,5KW 60hz</b> with soundshield and remote control <b>120V</b>	28.720 €
	Kit solar panels : 4 x 100W panels (400W)	4.980 €
	Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (coffee machine, microwave, TV, washing machine and dishwasher)	4.060 €
	Remote control with chain counter at helm station	1.080 €
	Safety equipment for <b>8</b> with Life-raft (without EPIRB)	5.610 €
	Safety equipment for <b>10</b> with Life-raft (without EPIRB)	6.320 €
	Safety equipment for <b>12</b> with Life-raft (without EPIRB)	6.510 €
	Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	3.030 €

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# **Comfort**

Reverse cycle aircond in hulls ( <b>3 cabins version</b> ) <b>230V/50Hz</b>	26.650 €
Reverse cycle aircond in hulls ( <b>4 cabins version</b> ) <b>230V/50Hz</b>	29.770 €
Reverse cycle aircond in salon <b>230V/50Hz</b> (needs option Aircond in hulls)	13.170 €
Reverse cycle aircond in hulls ( <b>3 cabins version</b> ) <b>120V/60Hz</b>	28.760 €
Reverse cycle aircond in hulls ( <b>4 cabins version</b> ) <b>120V/60Hz</b>	32.260 €
Reverse cycle aircond in salon <b>120V/60Hz</b> (needs option Aircond in hulls)	16.140 €
Tilting forward windows with locking system in open position	2.160 €
Central heating system in hulls and salon (incompatible with Aircond option)	12.850 €
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	14.270 €
Watermaker <b>230V 240L/H</b> (required genset)	18.220 €
Watermaker <b>120V 240L/H</b> (required genset)	19.900 €
Large model freshwater electric toilet (specify number and location)	1.070 €
Sea water pump at galley & anchor	1.460 €
1 fan per cabin and forepeak (specify according to choosen version)	180 €
Electric tilting door lift (included in pack ELEGANCE)	3.940 €
Dish-washer for 9 sets <b>230V</b>	2.400 €
Micro-wave oven <b>230V</b>	670 €
4 burners cooking hob in glass and large capacity oven instead of standard size	1.390 €
Pot holders on burner cooking	170 €
3kg/1,5kg washer-dryer machine integrated in the bathroom furniture <b>230V</b>	1.960 €
6kg/1,5kg washer-dryer machine integrated in the bathroom furniture <b>230V (3 cabins version)</b>	2.370 €

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## # Interior setup

Portsides forepeak layout (shower and head)	5.120 €	
Access from forward cabin to <b>portside</b> forepeak ( <b>4 cabins version</b> and incompatible with shower in the forepeak)	1.140 €	
<b>Starboard</b> forepeak layout (mattress and blackout curtain)	3.020 €	
Access from forward cabin to <b>starboard</b> forepeak	1.140 €	
Opening porthole between steering station and saloon	670 €	
Plexiglass blackout pleated blinds, porthole floats ( <b>3 cabins version</b> )	5.740 €	
Plexiglass blackout pleated blinds, porthole floats ( <b>4 cabins version</b> )	5.740 €	
Mosquito screens for portholes ( <b>3 cabins version</b> )	1.850 €	
Mosquito screens for portholes ( <b>4 cabins version</b> )	1.850 €	
Safe box	1.100 €	
Elastomere box spring ( <b>3 cabins version</b> )	1.280 €	
Elastomere box spring ( <b>4 cabins version</b> )	1.710 €	
Bar integrated in salon table with reversible tray : already included in Elegance Pack (incompatible with convertible salon table)	990 €	
Club corner instead of daybed (two armchairs and a mini-bar)	2.820 €	
Saloon table convertible in coffee table (two telescopic feet)	8.900 €	
Fixed saloon seat with storage and cushions	3.360 €	
Folding seat to be used for saloon/cockpit (specify nbr)	280 €	
Carpet in cabins ( <b>3 cabins version</b> )	2.380 €	
Carpet in cabins ( <b>4 cabins version</b> )	2.600 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	on demand	
Certified organic mattress cover, MONA LISON branded	on demand	

## # Upholstery color

Indoor and outdoor upholstery color Beige Grey	Standard	
Indoor and outdoor upholstery color Eglantine	680 €	
Indoor and outdoor upholstery color Pebble	680 €	

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### \* Exterior setup

Rigid helm station bimini	7.160 €	
Canvas helm station bimini Taupe color	4.190 €	
Forward cockpit fixed table	3.340 €	
Flybridge upholstery (cushions : seats and backrests)	3.560 €	
Flybridge table with telescopic leg	1.450 €	
Transparent (crystal PVC) and taupe canvas kit for closing the flybridge (rigid helm station bimini option obligatory)	3.090 €	
Transparent (crystal PVC) and taupe canvas kit for closing the flybridge (canvas helm station bimini option obligatory)	2.690 €	
Sun awning for forward cockpit + topping lift	2.450 €	
Aft cockpit sun awning	2.020 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	2.380 €	
Set of protection for steering console Taupe	730 €	
Set of folding sun loungers foredeck	3.530 €	
Flybridge sunbathing cushions (with backrests)	3.130 €	
4 big comfortable pillows	1.520 €	
Natural teak on rear platform, aft cockpit and transom	12.060 €	
Natural teak on forward cockpit	4.330 €	
Natural teak fly and access steps to fly	4.910 €	
Covering	on demand	
Permanent transom protection	720 €	
Stern spring cleats	530 €	
Polywood outboard engine bracket on aft beam	540 €	
Foldable composite gangway 2,60m with stanchions, bag & female deck fitting	2.960 €	
LED submarine lighting blue under each transom (4 spots)	4.640 €	
Plancha with gas installation	1.960 €	
Electrical davit	4.190 €	
3,20m hypalon dinghy (max size) without console + outboard 15hp + slings	12.680 €	
Set up when dinghy provided by the owner (max load equipped 150kg)	970 €	

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# Electronics - Hifi

Southern hemisphere compass	70 €	
Hifi Radio-Fusion 6 HP bluetooth (salon, flybridge and front cockpit)	2.150 €	
Wifi Antenna	1.670 €	
VHF backup antenna on masthead	300 €	
Radar Raymarine with bracket	4.440 €	
TV pre-installation and TV antenna (FR) if TV and antenna option not taken	870 €	
TV Led screen in saloon with electrical lift and TV antenna	5.020 €	
Raymarine remote control for automatic pilot	1.100 €	

# Commissioning - Handing over

<b>Total Price of the Boat with packs &amp; options</b>		<b>574.730 €</b>
	<b>Dealer discount</b>	
	<b>Extra discount</b>	
	<b>After sales contribution</b>	
	<b>Total discount</b>	
Trucking, commissioning in Marans (France), with anchor set 25kg and 70ml Ø10 chain, 6 fenders and 4 moorings, anchor bridle, one day hand over and 7 days dockspace, net price	13.550 €	
Kit of 4 shipping cradles (mandatory for shipping)	6.500 €	
Fees for owners belongings treatment	1.560 €	
Custom export formalities fees	290 €	
Custom cargo export formalities fees	370 €	
Apostille fees	290 €	
ATR fees	290 €	
T2L fees	290 €	
	<b>Net price Ex VAT</b>	<b>574.730 €</b>
<small>These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.</small>		