

Quotation for catamaran BALI 4.8 - Tarif B-2019



DATE :  
 Owner :  
 Name of the boat :  
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 Technical language ( FR / EN):

	Tarif H.T.	Montant H.T.
1 3 cabins (2 Portside + 1 Starboard) - 3 heads	539 600 €	539 600 €
4 cabins (2 Portside + 2 Starboard) - 4 heads	544 600 €	
4 cabins (1 Portside + 3 Starboard) - 4 heads	547 600 €	
5 cabins (2 Portside + 3 Starboard) - 5 heads	552 800 €	
6 cabins (3 Portside + 3 Starboard) - 6 heads	564 600 €	

Specifications Packs	Pack Horizon	Pack Excellence
	31 500 €	40 600 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Combined battery charger 80 Amp - Inverter 12V /220v, 2000va	x	x
Battery controller	x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x	x
LED navigation lights	x	x
lifting system for dinghy	x	x
SS pulpits with seats	x	x
Hot and cold cockpit shower	x	x
Electric windlass 1700W	x	x
2 extra service batteries of 110 amp	x	x
Indirect lighting in saloon/cockpit and cabins	x	x
Forward cockpit and transom courtesy lighting	x	x
Extra fuel tank of 400lts for a total capacity of 1 000lts	x	x
Extra Fresh water tank of 400lts for a total capacity of 1000lts	x	x
Engine room & locker hatches on gaz struts	x	x
Saloon tilting bay/door mechanically assisted by hydraulic struts	x	x
Mainsail electrical winch	x	x
USB outlets (1 per cabin and 1 at chart table )		x
Helmstation seat cushions		x
Forward cockpit cushions		x
Flybridge cushions		x
Aft cockpit and aft bench cushions		x
Opening window between salon and fordeck cockpit		x
<b>Total pack Horizon</b>	<b>31 500 €</b>	<b>0 €</b>
1 <b>Total pack excellence</b>	<b>40 600 €</b>	<b>40 600 €</b>

## OPTIONS

#	Rigging - Sails		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3 770 €	
	Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	4 710 €	
	GV lattée et Solent renforcés en <b>Dacron NOIR</b> avec bande anti-UV + lazy bag <b>BALI</b> & lazy jack		
	Extra for Hydranet solent instead of Dacron	3 840 €	
	Triradia Code 0 (90 sqm) with anti-rotation cable	6 920 €	
	Asymetric spinnaker + sheets	6 280 €	
	In-boom furling system with with electric winch return and modification of mainsail	Nous consulter	
	Aluminum V boom with LED lighting	11 580 €	
	Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	6 860 €	
	Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	4 850 €	
	2 additional winches for head sails	3 420 €	
	Electric winches for headsails, instead of manuals	3 960 €	
	Electric winch for solent	2 170 €	
	Mast in 2 parts	1 450 €	

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#	Mecanics - Safety Equipment		
	2 x Yanmar 57 hp instead of Yanmar 45hp	4 260 €	
	2 x Yanmar 57 hp equipped with additional alternators 12V 125A	4 380 €	
	Pair of 3 blades folding propellers for Yanmar engines	3 730 €	
	ONAN Genset generator 4 KW 50hz with soundshield and remote control 220 V	16 620 €	
	ONAN Genset generator 11 KW 50hz with soundshield and remote control 220 V	21 860 €	
	ONAN Genset generator 5 KW 60hz with soundshield and remote control 110 V	16 780 €	
	ONAN Genset generator 13,5 KW 60hz with soundshield and remote control 110 V	21 580 €	
	Kit solar panels :5 x 100 w panels : 500 W	5 880 €	
	Primary 110 volts electrical system instead of 220 v. ( with boiler, bat.charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec.connections)	4 180 €	
	Safety equipment for 8 with Life-raft (without EPIRB)	5 160 €	
	Safety equipment for 10 with Life-raft (without EPIRB)	5 550 €	
	Safety equipment for 12 with Life-raft (without EPIRB)	5 730 €	
	40kg Anchor + 70m of Ø12mm chain + bridle	1 760 €	
	8 big fenders & 5 mooring lines	880 €	
	2 layers of antifouling with Epoxy base coat	2 840 €	
	2 layers of tropics antifouling with Epoxy base coat	4 360 €	

#	Comfort		
	Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz	23 420 €	
	Reverse cycle aircond in hulls for 4 cabins version (2 Portside + 2 Starboard) 220V/50Hz	25 320 €	
	Reverse cycle aircond in hulls for 4 cabins version (1 Portside + 3 Starboard) 220V/50Hz	25 320 €	
	Reverse cycle aircond in hulls for 5 cabins version (2 Portside + 3 Starboard) 220V/50Hz	27 220 €	
	Reverse cycle aircond in hulls for 6 cabins version 220V/50Hz	29 220 €	
	Reverse cycle aircond in salon 220V/50Hz	11 970 €	
	110V/ 60Hz Aircond, Modification of the 220V/50Hz (US & JAPAN)	1 300 €	
	Central heating system in hulls and salon (incompatible with Aircond option) : tba		
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13 490 €	
	Watermaker 220V 240 L/H (needs genset)	13 020 €	
	Watermaker 110V 240 L/H (needs genset)	13 670 €	
	Electrical toilet with fresh water (specify the number)	1 080 €	
	2 grey waters tanks of 150 L with discharge pump (shower, sinks, washers)	3 820 €	
	sea water pump at galley & anchor	1 290 €	
	1 fan per cabin and forepeak ( specify according to choosen version )	165 €	
	Dish-washer for 9 sets 220V	2 130 €	
	Micro-wave oven 220V	650 €	
	6 kg washer-dryer 220 V (3 or 4 cabins/owners version)	2 160 €	

#	Interior setup		
	Berth in starboard forepeak 3 or 4 cabins version (Matress, porthole, blind)	2 830 €	
	Blackout blinds at each cabin, heads & corridors (3 cabins version)	5 760 €	
	Pleated blinds in each cabin, heads & corridors (4 cabins version : 2 Port + 2 Stbd)	5 760 €	
	Pleated blinds in each cabin, heads & corridors (4 cabins version : 1 Port + 3 Stbd)	5 760 €	
	Pleated blinds in each cabin, heads & corridors (5 cabins version : 2 Port + 3 Stbd)	5 760 €	
	Pleated blinds on portholes and rear access panel for aft cabin (6 cabins)	5 760 €	
	Mosquito screens for portholes 3 cabins	1 730 €	
	Mosquito screens for portholes (4 cabins version : 2 Port + 2 Stbd)	1 730 €	
	Mosquito screens for portholes (4 cabins version : 1 Port + 3 Stbd)	1 730 €	
	Mosquito screens for portholes (5 cabins version : 2 Port + 3 Stbd)	1 730 €	
	Mosquito screens for portholes 6 cabins	1 730 €	
	Safe box	1 010 €	
	Elastomere box spring for 3 cabins	825 €	
	Elastomere box spring (4 cabins version : 2 Port + 2 Stbd)	1 100 €	
	Elastomere box spring (4 cabins version : 1 Port + 3 Stbd)	1 100 €	
	Elastomere box spring (5 cabins version : 2 Port + 3 Stbd)	1 375 €	
	Elastomere box spring 6 cabins	1 650 €	

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Saloon table convertible in coffee table (two telescopic feet)	8 200 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Carpet in cabins (3 cabins)	1 320 €	
Carpet in cabins (4 cabins version : 2 Port + 2 Stbd)	1 380 €	
Carpet in cabins (4 cabins version : 1 Port + 3 Stbd)	1 380 €	
Carpet in cabins (5 cabins version : 2 Port + 3 Stbd)	1 420 €	
Carpet in cabins (6 cabins)	1 510 €	

# Upholstery		
Color Diamante SNOW (standard)	NC	
Color Diamante TAUPE	400 €	
Premium Tissue	2 500 €	
3-seater central sliding bench with storage and cushions SNOW	3 200 €	
3-seater central sliding bench with storage and cushions TAUPE	3 200 €	
3-seater central sliding bench with storage and cushions PREMIUM TISSUE	3 200 €	
Extra for leather upholstery (needs Premium Tissue Premium )	3 980 €	

# Exterior setup		
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	15 960 €	
Forward cockpit fixed table	2 960 €	
Flybridge white tent with clears (Option large Bimini needed)	5 990 €	
Sun awning for forward cockpit + topping lift	4 840 €	
Aft cockpit sun awning	920 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1 830 €	
Set of protection for steering console TAUPE	660 €	
Set of storage covers for foredeck sunbathing cushions TAUPE	1 220 €	

Sunbathing cushions for foredeck SNOW	3 420 €	
Sunbathing cushions for foredeck TAUPE	3 420 €	
Sunbathing cushions and stainless steel frame on Flybridge SNOW	6 350 €	
Sunbathing cushions and stainless steel frame on Flybridge TAUPE	6 350 €	
Big comfortable pillows (4 pillows) SNOW	1 230 €	
Big comfortable pillows (4 pillows) TAUPE	1 230 €	

Permanent transom protection	880 €	
Stern spring cleats	490 €	
Polywood outboard engine bracket on aft beam	510 €	
Foldable PVC Gangway 2,60m with bag & female deck fitting	1 990 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4 020 €	
Electrical davits	3 850 €	
3,40m hypalon dinghy (max size) + outboard 20hp + slings	12 680 €	
Set up when dinghy provided by the owner	880 €	

# Electronics - Hifi		
Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7" , MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, 12 " full touch screen at steering station	24 680 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Fordeck)	1 330 €	
Hifi Radio Fusion 2 HP bluetooth Flybridge	990 €	
Wifi Antenna	1 520 €	
VHF backup antenna on masthead	150 €	
Radar Raymarine with bracket	3 990 €	
1 Camera under Portside spreader	1 985 €	
Raymarine remote control for automatic pilot	1 010 €	

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# Commissioning - Handing over		
	<b>Total Price of the Boat with packs &amp; options</b>	<b>580 200 €</b>
	Launching, mast setting & commissioning (1 day) and 7 days dockspace	9 650 €
	Pack ready to go (Net price) (Full diesel)	1 900 €
	French flag registry formalities (except french DAN)	270 €
	Frais transitaire	270 €
	Custom export formalities	270 €
	Apostille fees	270 €
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €
	<b>Net price Ex VAT</b>	<b>580 200 €</b>
	Quote validity :	