

Quotation for catamaran BALI 4.2 - Tarif A-2021



DATE :
Owner:
Name of boat :
Home port :
Serial Number :
Preferred date of delivery :
Delivery date accepted by the shipyard:
Date de limite autorisée pour des modifications de définition :
Technical language (FR / EN):

		Price ex VAT	Total Ex VAT
		Tarif H.T.	Montant H.T.
BALI 4.2 equipped with 2 30 hp Yanmar			
1	3 cabins- 3 heads Version	363.800 €	363.800 €
	4 cabins - 4 heads Version	367.500 €	

Specifications Packs	Pack Excellence
<input type="checkbox"/> Ecological pack including freshwater purifying filter and membrane bioreactor for wastewater filtration	X
<input type="checkbox"/> Combined battery charger 70 Amp - Inverter 12V/220V - 1600VA	X
<input type="checkbox"/> 2 extra service batteries of 130 amp	X
<input type="checkbox"/> Battery controller	X
<input type="checkbox"/> Fridge freezer 336 L with chilled water	X
<input type="checkbox"/> Electrical winch for mainsail halyard, furler line , mainsail track and davits	X
<input type="checkbox"/> Automatic first and second reef	X
<input type="checkbox"/> SS pulpits with seats and rigid lifelines	X
<input type="checkbox"/> Electric windlass 1000W	X
<input type="checkbox"/> Salon manual tilting bay/door mechanically assisted by pneumatic struts	X
<input type="checkbox"/> Lateral sliding windows	X
<input type="checkbox"/> Salon courtesy lighting	X
<input type="checkbox"/> Extra Fresh water tank of 400L for a total capacity of 860L	X
<input type="checkbox"/> Extra fuel tank of 400L for a total capacity of 800L	X
<input type="checkbox"/> Gaz oven	X
<input type="checkbox"/> High cupboards in kitchen	X
<input type="checkbox"/> Forward cockpit cushions (Seats and backrests)	X
<input type="checkbox"/> Helmsman seat cushions	X
<input type="checkbox"/> Seats for aft bench (Seats and backrests)	X
<input type="checkbox"/> Engine room & locker hatches on gaz struts	X
<input type="checkbox"/> Davit with system allowing electrical lift of the dinghy	X
<input type="checkbox"/> Comfortable swim ladder with large handles and teak steps	X
<input type="checkbox"/> Hot and cold cockpit shower	X
<input type="checkbox"/> Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	X
<input type="checkbox"/> 2 layers of antifouling with Epoxy base coat	X
<input type="checkbox"/> Safety equipment for 8 with Life-raft (without EPIRB)	X
1 Total pack excellence	49.500 € 49.500 €

OPTIONS

Pack ELEGANCE	
Hulls : Leather handles, covered and stitched bed frames, covered bed heads, brushed metal switches, chrome plated polished reading lights, magazines pockets master suites)	
Indirect lighting (under bed)	
Salon : Leather wrapped handles, sofa covered frame and covered chart table, chart table reading light in leather, folding seat fo chart table, salon sides covered with wood planking, covered inside roof frame , salon table with bar ,3 design standing lights with dimmer and brushed metal switches , padded salon upholstery with armrests .	
Total pack ELEGANCE	15.800 €

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Rigging - Sails		
#	Lazy bag and UV protection for sail in taupe color.	
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3.260 €
	Square top reinforced Dacron full-batten Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jack	4.960 €
	Triradial Code 0 (63m²) with non-rotation cable	5.120 €
	Asymmetric spinnaker 1,5 oz (102 m²)	4.490 €
	Aluminum V boom with LED lighting	10.560 €
	Code 0 rigging: bow spirit ,furler,bobstays, blocks & deck fitting	5.450 €
	Spinnaker rigging: bowsprit, halyard, sheets, deck fitting & blocks (not necessary if code 0 gear ordered)	3.520 €
	Extra winch on portside for gennaker sheet , Code 0 or spinnaker	1.080 €
	Electrical winch for solent and mainsail sheets and reefs	2.180 €
	Mast in 2 parts	1.410 €

# Mechanics - Safety Equipment		
	2 Yanmar 45 HP 4 cylinder engines instead of the 30 HP 3 cylinder	4.690 €
	Kit of two additional alternators 12V 125A	4.380 €
	Pair of 3 blades folding propellers	2.485 €
	ONAN Genset generator 7 KW 50hz with soundshield and remote control 220 V	19.980 €
	ONAN Genset generator 9 KW 60hz with soundshield and remote control 110 V	20.900 €
	Kit solar panels :4 x 100 w panels : 400 W	4.870 €
	Primary 110V electrical system instead of 220V (with boiler, bat. charger, outlets, converter) and prewiring of coffea machine, micro wave, TV, washing machine elec. connections)	2.480 €
	Chain counter at helmstation	990 €
	Extra for Safety equipment for 10 instead 8 with Life-raft (without EPIRB)	780 €
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2.260 €

# Comfort		
	Reverse cycle aircond in hulls for 3 cabins version 220V/50Hz 50 Hz	18.320 €
	Reverse cycle aircond in hulls for 4 cabins version 220V/50Hz 50 Hz	20.220 €
#	Both hulls AC options don't include AC for salon	
	Reverse cycle aircond in salon 220V/50Hz	10.950 €
	110V/ 60Hz Aircond , Modification of the 220V/50Hz (US & JAPAN)	1.480 €
	Tilting forward windows with locking system in open position	1.780 €
	Central heating system in hulls and salon	11.330 €
	Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	13.490 €
	Electrical toilet with fresh water (specify 1, 2, 3 or 4)	980 €
	Sea water pump at galley & anchor	1.290 €
	1 fan per cabin and forepeak (specify nbr according to choosen version and location)	165 €
	Dish washer for 6 under sink 220 V	1.490 €
	Pot holder on burner cooking	150 €
	Micro-wave oven 220V	650 €
	4 kg washing machine integrated in portside head (3 cabins Version only) 220V	1.680 €
	3kg/ 1,5kg washer-dryer machine (3 cabins Version only) 220V	1.780 €
	Hydraulic system for salon tilting bay door	4.060 €

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# Interior setup		
Portside forepeak (shower and head)	4.980 €	
Access from forward cabin to portside forepeak (for 4 cabins Version only) (incompatible with shower in the forepeak)	1.010 €	
Berth in starboard forepeak (mattress abd blackout curtain)	2.830 €	
Access from forward cabin to starboard forepeak	1.010 €	
Opening porthole between steering station and saloon	610 €	
Blackout curtains VS 3 cabins (colour: ecru)	2.030 €	
Blackout curtains VS 4 cabins (colour: ecru)	2.030 €	
Mosquito screens for portholes in cabins VS 3 cabins	1.410 €	
Mosquito screens for portholes in cabins VS 4 cabins	1.490 €	
Safe box under aft portside berth	1.010 €	
Bar integrated in salon table with reversible tray (already included in Elegance Pack) (incompatible with convertible salon table)	740 €	
Club corner instead of daybed (two armchairs and a mini-bar)	1.980 €	
Convertible saloon table for double berth (cushions included)	2.620 €	
Folding seat to be used for saloon/cockpit (specify nbr)	260 €	
Ottoman seat (with storage and cushion)	790 €	
Carpet in cabins (3 cabins Version)	990 €	
Carpet in cabins (4 cabins Version)	1.010 €	
Certified organic bed linen and made to measure MONA LISON : fitted sheet, duvet, cover, pillows and pillowcases	consult us	
Certified organic mattress cover, MONA LISON branded	consult us	

# Upholstery color		
Upholstery color Beige Grey	NC	
Upholstery color Eglantine	600 €	
Upholstery color Pebble	600 €	

# Exterior setup		
Helmstation Bimini (stainless steel frame & canvas)	3.380 €	
Forward cockpit removable table	1.320 €	
Enclosure for helmsation Bimini	1.960 €	
Sun awning for forward cockpit	1.490 €	
Sun awning for aft cockpit	1.400 €	
External roof curtains for sun protection of the saloon (White Batyline fabric)	1.650 €	
Set of protection for steering console TAUPE	610 €	
Set of 3 ergonomic, design and foldable sun loungers beige grey (foredeck)	2.090 €	
Maxi transat cushions on flybridge	1.280 €	
Flybridge sunbathing cushions(with headboard)	2.640 €	
Front cockpit and transoms courtesy lighting	1.970 €	
Permanent transom protection	660 €	
Stern spring cleats	490 €	
Polywood outbord engine bracket on aft beam	510 €	
Foldable composite Gangway 2,20m with bag & female deck fitting	1.860 €	
LED submarine lighting 21 W blue under each transom (4 spots)	4.020 €	
Plancha with gas installation	1.710 €	
Synthetic teak on rear platform, aft cockpit and transom Weathered Black	7.570 €	
Synthetic teak on forward cockpit Weathered Black	2.760 €	
Covering : consult us		
Dinghy 2,80m + 5hp outboard engine installed on davits	8.140 €	
Set up when dinghy provided by the owner	880 €	

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# Electronics - Hifi		
Raymarine Electronic Pack 2 instead Pack 1 : Pack 1 + VHF RAY MIC at steering station , AIS receiver transmitter, 12" full touch screen at steering station	7.960 €	
Southern hemisphere compass	60 €	
Hifi Radio-Fusion 4 HP bluetooth (Salon & Foredeck)	1.010 €	
Wifi Antenna	1.520 €	
VHF backup antenna on masthead	280 €	
Radar Raymarine with bracket	3.990 €	
TV antenna	800 €	
TV Led screen 26" with DVD in saloon (french channels)	1.780 €	
Raymarine remote control for automatic pilot	1.010 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		413.300 €
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	160 €	
Transport from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20 KG and 70 ml Ø10 chain, anchor bridle , fenders and moorings, one transfer from the airport, one day hand over (net price)	10.980 €	
Skipper delivery from Cap Bon (Tunisia) to Canet en Roussillon (PO- France) (net price)	5.430 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	5.800 €	
Kit of 4 shipping craddles (mandatory for shipping)	4.900 €	
Pack ready to go (net price)	1.500 €	
French flag registry formalities fees (except french DAN)	270 €	
Forwarding agent fees	270 €	
Custom export formalities fees	270 €	
Apostille fees	270 €	
	Net price Ex VAT	413.300 €
<small>These prices are only indicative. In accordance with our General Terms and Conditions of Sale, they will be firm and final upon receipt of a deposit of 15% intervening 6 months before the date of delivery.</small>		